

# **REQUEST FOR PROPOSALS**

## **Bella Coola Airport Terminal Enhancement – Design-Build Services**

The Central Coast Regional District is seeking proposals from qualified proponents with demonstrated experience providing design-build services for commercial/institutional facilities.

Proposals clearly marked **"Request for Proposals – Bella Coola Airport Terminal Enhancement – Design-Build** Services" will be accepted until **2 PM PDT on March 11<sup>th</sup>, 2022** by hard copy or electronic submission to <u>pwm@ccrd.ca</u>

Proposal documents and further information are available online at the BC Bid at <u>https://www.bcbid.gov.bc.ca</u> or on the Central Coast Regional District Website <u>https://www.ccrd.ca</u>

The Central Coast Regional District reserves the right to accept or reject any or all proposals and to waive any informality in the proposals received, in each case without giving any notice. The Central Coast Regional District reserves the right to accept the proposal which is deemed most advantageous.

Fax submissions will **not** be accepted. The lowest or any proposal will not necessarily be accepted.

For further information, please contact: Operations Management Department E: <u>pwm@ccrd.ca</u>



#### Overview

The Central Coast Regional District (CCRD) is seeking proposals from qualified proponents with demonstrated experience providing design-build services for commercial/institutional facilities.

The Services required are described in detail in the attached Schedule A, Terms of Reference.

#### 1. INTRODUCTION

#### **1.1.** Form of Contract

The Preferred Proponent will enter into a form of contract for the delivery of the services based on the Proponent's proposal, the terms within this RFP, and negotiations with the Regional District.

#### **1.2.** Definitions

In this RFP the following definitions shall apply:

"Closing Time" has the meaning set out in Section 2.1;

"Contract" means a formal written contract between the Regional District and a Preferred Proponent to undertake the services;

**"Office"** means the office of the Central Coast Regional District located at 626 Cliff Street, Box 186, Bella Coola, BC V0T 1C0;

"Preferred Proponent(s)" means the Proponent(s) selected by the Regional District to enter into negotiations for a Contract;

"Proponent" means an entity that submits a Proposal;

"Proposal" means a proposal submitted in response to this RFP;

"Regional District" means the Central Coast Regional District;

"Regional District Representative" means the individual or position identified in section 2.5 hereof;

"RFP" means this Request for Proposal.



#### 2. INSTRUCTIONS TO PROPONENT

#### 2.1. Closing Time and Address for Proposal Delivery

Proponents have the option to submit proposals via email (in PDF Format to pwm@ccrd.ca) or hard copy to the Regional District delivered to the following address:

ATTN: Operations Manager Central Coast Regional District 626 Cliff Street, Box 186 Bella Coola, BC VOT 1C0

Proposals must be received:

 (a) on or before the following date and time (the "Closing Time"): Time: 2:00 PM PST
Date: March 11<sup>th</sup>, 2022

It is the Proponent's sole responsibility to ensure its Proposal is received at the email address set out above by the Closing Time.

Proposals received by fax will not be accepted.

Proposals will be opened in private by the Regional District after the Closing Time.

#### 2.2. Late Proposals

Proposals received after the Closing Time will not be accepted or considered and will be returned upon the Proponent's request and at the Proponent's expense.

#### 2.3. Amendments to Proposals

Proposals may be revised by written amendment, delivered to the location set out above, or submitted electronically via email in PDF format, at any time before the Closing Time but not after. Amendments received by fax will not be accepted.

#### 2.4. Inquiries

All inquiries related to this RFP will be directed in writing to the email address below (the "Regional District Representative"):

Operations Manager Central Coast Regional District 626 Cliff Street, Box 186 Bella Coola, BC VOT 1C0 E: pwm@ccrd.ca



Information obtained from any person or source other than the Regional District Representative may not be relied upon.

Inquiries will be made no later than three (3) days before the Closing Time. The Regional District reserves the right not to respond to inquiries made within three (3) days of the Closing Time. Inquiries and responses will be recorded and may be distributed to all Proponents at the discretion of the Regional District.

Proponents finding discrepancies or omissions in the RFP, or having doubts as to the meaning or intent of any provision, will immediately notify the Regional District Representative. If the Regional District determines that an amendment is required to this RFP, the Regional District will issue an addendum in accordance with Section 2.5. Amendments to this RFP or any of the requirements stipulated hereunder must be in writing issued in accordance with Section 2.6 hereof to be effective.

#### No oral conversation will affect or modify the terms of this RFP or may be relied upon by any Proponent.

#### 2.5. Addenda

If the Regional District determines that an amendment is required to this RFP, the Regional District will post a written addendum on the Regional District's website at <u>www.ccrd.bc.ca</u> and on BC Bid <u>https://www.bcbid.gov.bc.ca</u> that will form part of this RFP. No amendment of any kind to this RFP is effective unless it is posted in a formal written addendum on the Regional District website.

Upon submission of a Proposal, Proponents will be deemed to have received notice of all addenda that have been issued by the Regional District.

#### 2.6. Examination of Documents

Proponents will be deemed to have carefully examined the RFP, including all attached Schedules and all relevant documents, prior to preparing and submitting a Proposal with respect to any and all facts which may influence a Proposal.

#### 3. PROPOSAL SUBMISSION FORM AND CONTENTS

#### 3.1. Package

Proposals shall be submitted in the Proposal Format as outlined in Schedule B. For hard copy submissions, proposals shall be submitted in a sealed package, marked on the outside with the Proponent's name and title of the project.

#### 3.2. Form of Proposal

The Regional District reserves the right to waive any informality in Proposals, or non-compliance with any formality required under this RFP (whether or not material), reject any or all Proposals or accept the Proposal deemed most favorable in the interests of the Regional District, in the Regional District's sole discretion. Furthermore, the Regional District reserves the right to negotiate with any proponent in its discretion.

#### 3.3. Signature

The Proposal shall be signed by a person authorizing to sign on behalf of the Proponent and include the following:

(a) If the Proponent is a corporation then the full name of the corporation should be included, together with the names of authorized signatories. The Proposal should be executed by all of the authorized signatories or by one or more of them provided that a copy of the corporate resolution authorizing those persons to execute the Proposal on behalf of the corporation is submitted;



- (b) If the Proponent is a partnership or joint venture then the name of the partnership or joint venture and the name of each partner or joint venture should sign personally (or, if one or more person(s) have signing authority for the partnership or joint venture, the partnership or joint venture should provide evidence to the satisfaction of the Regional District that the person(s) signing have signing authority for the partnership or joint venture). If a partner or joint venture is a corporation then such corporation should sign as indicated in subsection (a) above; or
- (c) If the Proponent is an individual, including a sole proprietorship, the name of the individual should be included.

#### 4. EVALUATION AND SELECTION

#### 4.1. Evaluation

The Regional District will evaluate the Proposals by applying the evaluation criteria described in Appendix A to identify the most suitable Proponent. The criteria will be applied without priority or weighting established in advance of the evaluation. The Regional District will apply the criteria evenly and fairly to all Proposals.

#### 4.2. Additional Information

The Regional District may, at its discretion, request clarifications or additional information from a Proponent with respect to any Proposal, and the Regional District may make such requests to only selected Proponents without advising other Proponents or providing them with an opportunity to respond to such questions or to provide additional information. The Regional District may consider such clarifications or additional information in evaluating a Proposal.

#### 4.3. Regional District's Discretion in Evaluation

The Regional District may, in its sole discretion, take any one or more of the following steps, at any time and from time to time, in connection with the review and evaluation, including ranking of any aspect of a Proposal, including if the Regional District considers that any Proposal or any part of a Proposal requires clarification or more complete information, contains defects, ambiguities, alterations, qualifications, omissions, inaccuracies or misstatements, or does not for any reason whatsoever satisfy the Regional District that the Proposal meets any requirements of this RFP at any time, or for any other reason the Regional District in its discretion deems appropriate and in the interests of the Regional District and this RFP, or either of them:

- (a) waive any such defect, ambiguity, alteration, qualification, omission, inaccuracy, misstatement or failure to satisfy and any resulting ineligibility on the part of the Proponent;
- (b) independently consider, investigate, research, analyse, request or verify any information or documentation whether or not contained in any Proposal;
- (c) request interviews or presentations with any, all or none of the Proponents to clarify any questions or considerations based on the information included in Proposals during the evaluation process, with such interviews or presentations conducted in the discretion of the Regional District, including the time, location, length and agenda for such interviews or presentations;
- (d) conduct reference checks relevant to the Proponent to verify any and all information regarding a Proponent and to conduct any background investigations that it considers necessary in the course of the RFP process, and rely on and consider any relevant information in the evaluation of Proposals;
- (e) conduct credit, criminal record, litigation, bankruptcy, taxpayer information and other checks;



- (f) seek Proposal clarification with Proponents to assist in making its evaluation;
- (g) not proceed to review and evaluate, or discontinue the evaluation of any Proposal, and disqualify the Proponent from this RFP; and
- (h) request clarifications or additional information from a Proponent with respect to any Proposal, and consider such clarifications or additional information in evaluating a Proposal.

#### 4.4. Selection of Proponent

The Regional District will select the Proponent which it determines is the most advantageous to the Regional District based on the Evaluation Criteria set out in Appendix 1. The Regional District is not bound to accept the lowest priced Proposal. The Regional District reserves the right to accept or reject any Proposal in whole or in part. The Regional District's ratings of Proponents may be subjective and it is the Regional District's intent that the evaluation of each criteria will be relative to the strength of the other Proposals received. A Contract may or may not take place as a result of Proposals received.

#### 4.5. Good Faith Negotiations

By submission of its Proposal, the Proponent agrees that if at any time in the 60 days from the Closing Time it is selected by the Regional District to enter into negotiations for a Contract, the Proponent will, in good faith, participate in negotiations with the Regional District and use reasonable commercial efforts to reach agreement and finalize a Contract with the Regional District based on the Proponent's Proposal.

#### 4.6. Negotiation of Contract and Award

If the Regional District selects a Preferred Proponent(s), then it may:

- (a) Invite the Preferred Proponent(s) to enter into discussions with the Regional District to reach agreement on a final Contract with the Preferred Proponent(s); or
- (b) Enter into discussions with the Preferred Proponent(s) to clarify any outstanding issues and attempt to finalize the terms of the Contract(s), including financial terms. If discussions are successful, the Regional District and the Preferred Proponent(s) will finalize the Contract(s);
- (c) If at any time the Regional District in its sole discretion, forms the opinion that an agreement acceptable to the Regional District is not likely to be reached within a reasonable time, give the Preferred Proponent(s) written notice to terminate discussions, in which event the Regional District may then either open discussions with another Proponent or terminate this RFP and retain or obtain the services in some other manner.



#### 5. GENERAL CONDITIONS

#### 5.1. No Regional District Obligation

This RFP is not a tender and does not commit the Regional District in any way to select a Preferred Proponent, or to proceed to negotiations for a Contract, or to award any Contract, and the Regional District reserves the right in its sole discretion to at any time reject all Proposals, and to terminate this RFP process.

#### 5.2. Proponent's Expenses

Proponents are solely responsible for their own expenses in preparing and submitting Proposals, and for any meetings, negotiations or discussions with the Regional District relating to or arising from this RFP. The Regional District and its representatives, agents, consultants and advisors will not be liable to any Proponent for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, or for any matter whatsoever, incurred by the Proponent in the preparation and submission of a Proposal, or the participation in negotiations for a Contract, or any other activity related to or arising out of this RFP.

#### 5.3. No Contract

By submitting a Proposal and participating in the process as outlined in this RFP, Proponents expressly agree that no contract of any kind is formed under or arises from this RFP prior to the signing of a formal written Contract.

#### 5.4. Conflict of Interest

A Proponent shall disclose in its Proposal any actual or potential conflicts of interest and existing business relationships it may have with the Regional District, its elected or appointed officials or employees. The Regional District may rely on such disclosure.

#### 5.5. Confidentiality

All submissions become the property of the Regional District and will not be returned to the Proponent. All submissions will be held in confidence by the Regional District unless otherwise required by law. Proponents should be aware the Regional District is a "public body" defined by and subject to the Freedom of Information and Protection of Privacy Act of British Columbia.

#### 5.6. Insurance

The successful Proponent will, in the event of award, be required to provide to the Regional District, within ten (10) days of award:

- (a) proof of public liability insurance for injury, property damage or death arising from the Proponent's operations under the agreement in an amount not less than **TWO MILLION (\$2,000,000) DOLLARS** naming the Central Coast Regional District as additional named insured; and
- (b) proof of registration with WorkSafe BC.



#### Schedule A

#### **Terms of Reference**

#### **Introduction**

Bella Coola Airport (CYBD) is a certified airport owned and operated by the Central Coast Regional District, located approximately 14 kilometers east of the Bella Coola Townsite. The existing airport terminal building has a footprint of approximately 2,310 ft<sup>2</sup> (excluding outdoor covered areas) and was constructed in 1978. An expansion was completed in 1982.

The regional district has received grant funding through Pacific Economic Development Canada to undertake upgrades and renovations to the lower level of the airport terminal building. The upgrades are intended to enhance accessibility and improve functionality and energy efficiency through public areas.

This project will focus on demolition of the existing covered entrance, then designing and constructing an accessible covered entrance with a covered wheelchair ramp. Additional desired upgrades to the terminal include removal of the existing interior walls of the old coffee shop to expand the waiting lounge area, replacement of windows, new flooring, lighting and other fixtures.

Proponents are strongly encouraged to visit the Airport and inspect/measure-up the existing terminal. Because inspections will likely require access to secured areas of the building and the airside exterior of the building airside, proponents are encouraged to make an appointment with the regional district. Inspections must be completed within three (3) days of the closing date of this RFP. To make an appointment, proponents are to contact the Operations Manager:

Ken McIlwain Operations Manager, Central Coast Regional District <u>pwm@ccrd.ca</u> 250 799 5291





#### Schedule A (cont.)

#### Scope of Work

The regional district has identified a list of priority upgrades/renovations to terminal, along with desired outcomes. Proponents, as part of their proposal, are to specify in as much detail as possible, the works they propose to complete and how the regional district's desired outcomes will be achieved.

#### Project Budget

This project has a maximum upset budget of \$325,807, inclusive of all taxes except GST.

#### **Project Specifications**

The following is a list of desired upgrades/renovations in prioritized sequence. It is up to proponents to identify in their proposal which of the upgrades can be accommodated in the available budget. Proponents are encouraged to include as much detail as they can with respect to

#### **General Requirements**

Prepare a design, signed and sealed as necessary by Architects/Engineers for replacement of the existing covered front entrance of the terminal with a larger entrance containing bench(s) and accessible by both stairs and a covered wheelchair ramp located to the west of the covered entrance. Submit design to CCRD staff for review (Allow 3 weeks turn-around for review) and approval. Work with CCRD staff to make any required adjustments. Demo existing entrance structure/garden area and proceed to construction. Note: A heavy timber framed / post & beam style entrance is desired, finished with SICO ProLuxe Log & Siding



Wood Finish (Cedar). A T&G wood ceiling with recessed LED lighting for the covered entrance and walkway is also desired.

- Remove and replace all windows on the lower story of the terminal building, with the exception of the window in the old coffee shop area, which was recently replaced. High quality vinyl windows are desired. Windows should be the same configuration as existing windows. All window casings/trim should be refinished.
- Remove and replace all flooring and baseboards in the lower level of the terminal building with high quality seamless (heat sealed/welded OK) commercial flooring/baseboards. Maintain existing openings/hatches to crawl space.
- Remove south and east interior walls of the old café. Restore café walls to drywall or similar finish so as to match/compliment the rest of lounge area. A superficial examination of the interior café walls indicates the south wall may be load bearing. Proponents are responsible for confirming the load bearing nature of the walls and proposing how best to remove the wall and open up the space previously occupied by the café.
- Replace drop ceiling in eastern portion of lower level with drywall.
- Upgrade all lighting on lower level. Use recessed modern commercial LED fixtures. Additional fixtures are desired to improve overall lighting.
- Paint all interior walls. Replace broken/damaged trim as required.
- Design and construct new built-in counters at the check-in area.
- Upgrade public restroom doors to 36" accessible commercial doors.
- New restroom countertops. Paint bathrooms stalls etc. to match.
- Design and construct new secure display cabinetry against east wall of old café area to display cultural items and information.
- Upgrade 3 exit signs to new code compliant LED pictogram signs (2 ceiling mounted, 1 wall mounted)
- The contractor will be required to dispose of all construction and demolition debris. Debris must be recycled or disposed of at a registered waste collection facility. The local transfer station is open on Wednesdays and Saturdays and accepts construction & demolition debris.

#### Existing Building

- A floor plan for the lower level of the airport is provided in Appendix 2. A photo-plate is provided in Appendix 3.
- For the purposes of pricing, proponents can assume that the existing electrical circuits have capacity to add additional LED lighting fixtures. If for some reason an additional circuit is required, CCRD will agree to either install an additional circuit, including wiring from the existing panel to the nearest light fixture on the new circuit, or negotiate with the contractor an additional amount for this work.

#### Site Safety, Security, and Clean-up

The contractor shall ensure that the site is always kept safe, free of Foreign Object Debris (FOD), and in a clean and orderly state during the construction process. The contractor shall take all precautions necessary to ensure the safety of personnel and equipment used on site. The contractor must at their own expense provide, erect, and maintain all barriers, fences, or other measures required to ensure the site is safe and secure during the



construction phase of the project. During non-working hours, the contractor shall ensure the site is cleared of FOD and is secured.

The contractor will maintain building security by ensuring that windows are changed out on a schedule that ensures security of the building envelope. If working outside of terminal operating hours, the contractor will be responsible for locking the building prior to leaving the worksite.

The contactor shall at no time act in a manner that could endanger aviation safety and shall always comply with the direction of the Airport Manager and / or Regional District.

At completion of the project the contractor shall leave the site clean, fully functional and turn-key.

#### Permits and Regulations

There are no building permits required for this project. An electrical permit may be required depending on the extent of the proposed works. Vehicles accessing the airside portion of the facility will be issued an airside vehicle permit by the CCRD.

All proposed work must comply with the BC Building Code and BC Fire Code.

#### Site Logistics and Working Hours

During construction of the new front entranceway, passenger traffic in and out of the terminal can be routed through the south east side door that accesses the stairwell area. When this side door area is being utilized, a clear and safe path must be maintained between the alternate entrance and the public areas of the terminal. The Pacific Coastal Base Manager will oversee re-routing of passenger movements in and out of the building. CCRD will provide any required signage to assist with re-routing of passenger traffic.

The office areas on the west end of the building are occupied by Pacific Coastal Airlines. The regional district will be responsible for coordinating with the tenant to provide contractor access to the office areas in order to undertake flooring/painting/electrical/lighting work. The office space at the east end of the terminal is occupied by Bella Coola Vehicle Rentals. The regional district will be responsible for coordinating with the tenant to provide contractor access to the office areas in order to undertake flooring/painting/electrical/lighting work. In coordination with the regional district and tenant, the contractor will be responsible for moving office furniture and filing cabinets as required. The contractor will also work with the regional district representative and Airport Attendant to move furniture and fixtures in a way so as to minimize disruption to airport operations.

Pacific Coastal Airlines operates a scheduled flight service into Bella Coola. Currently there are scheduled flights on five days of the week (S,T,W,T,S). Starting at the beginning of May, this is expected to increase to every day of the week. The public areas of the terminal receive heavy use between 10:30 a.m. and 1 p.m. as a result of the passenger traffic from scheduled flights. For portions of the project impacting interior public areas, the contractor will need to make these public areas safe and available for passenger use between 10:30 a.m. and 1 p.m. on days where there is scheduled flight service. The regional district recognizes that certain portions of the public areas may need to be cordoned off or have seating re-arranged as work progresses.

The spring months (April, May, June) are the quieter months for passenger traffic and charter flights. Heli-skiing charter flights typically wrap up around the 3<sup>rd</sup> week in April. Construction activities impacting public interior spaces would be best undertaken in this window of time.

#### Schedule of Work

Proponents shall indicate when work would commence and approximately how long it would take to complete the project. Meeting dates, milestones, and other key events should be clearly identified on a project schedule.

The project is to be completed no later than October 31, 2022.



#### Schedule B

#### **Contents of Submission**

Proposals will contain sufficient information to demonstrate to the Regional District that the Proponent is qualified to provide the specified Scope of Work within the identified timeline, and at a suitable cost. Proposals should be structured as follows:

#### Corporate Qualifications and References

Proponents are to include a brief summary of the firm's background, areas of expertise, office location, and support team location. List any sub-contractors that will be used to complete the project, including a brief summary of their background, expertise, and location.

Proposals shall include at least three (3) brief abstracts that outline previous projects with similar scope of work. The abstracts shall include the project value, location, and client references complete with contact information.

#### Warranty and Support

Proponents shall describe details of any warranty they provide and post project support.

#### Work Plan and Schedule

Proposals shall include a work plan and implementation schedule that includes project tasks, sequencing, and milestones.

#### Project Cost Estimate - Upset Limit

A detailed budget that outlines the total cost for the project including all expenses and taxes related to the delivery of the scope of work. The estimate submitted by the Proponent shall be the upset limit and the Proponent shall not be paid more than the upset limit without prior written approval from the Regional District.

If additional costs are to be incurred above the upset limit, written authorization to proceed must be obtained from the Regional District prior to the commencement of the additional work. No invoice will be honoured for any work that was not authorized by the CCRD in writing. Verbal authority, regardless of the source, will not be honoured in any case.



#### Appendix 1

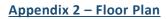
#### **Proposal Evaluation Format**

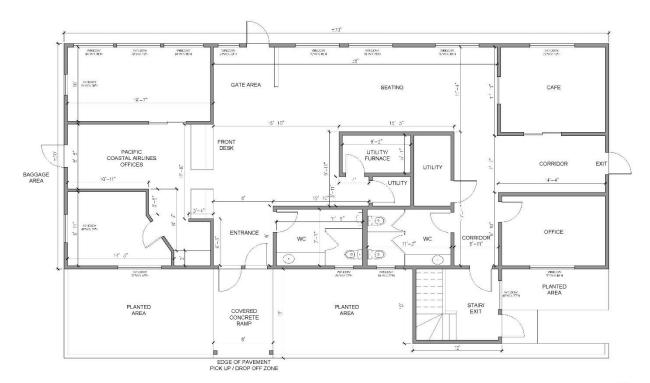
- 1. All Proposals will be reviewed by an Evaluation Team, which will consist of Regional District staff and other participants as required, such as engineering personnel and Advisory Committee members.
- 2. The Evaluation Team will verify all Proposals against the mandatory criteria. Proposals that do not meet all mandatory criteria will be removed from further consideration. Proposals that meet the mandatory criteria will be assessed and scored against using the Evaluation Criteria. Each member of the Evaluation Team will independently complete the Proposal Evaluation Form for each qualified Proposal.
- 3. Upon completion of the Proposal Evaluation Form by each Evaluation Team member, the scores given by each Evaluation Team member will be averaged for each Proposal. The Regional District will select the Proponent which it determines is the most advantageous to the Regional District based on the Evaluation Criteria.
- 4. Evaluation team members will use the following Proposal Evaluation Form to guide the completion of the RFP Evaluation.

STEP ONE:		YES	NO
Mandatory Criteria:	Proposal received prior to closing (includes acknowledgement of all addendums)		
	Work Plan and Schedule Provided		
	Detailed budget for project with upset limit		
	Three (3) References		
STEP TWO:		Maximum Points	Points
Evaluation Criteria	Corporate Qualifications and Experience	20	
	Value for money (what the proponent commits to delivering within the available budget)	50	
	Work Plan and proposal detail	20	
	References	10	
		100	
TOTAL SCORE			

#### **Proposal Evaluation Form**







BELLA COOLA AIRPORT TERMINAL - EXISTING GROUND FLOOR PLAN "MEASUREMENTS ARE APPROXIMATE" SCALE: & = 1'-0"



## Appendix 3 – Building Photographs



CYBD Airport Terminal - South Side





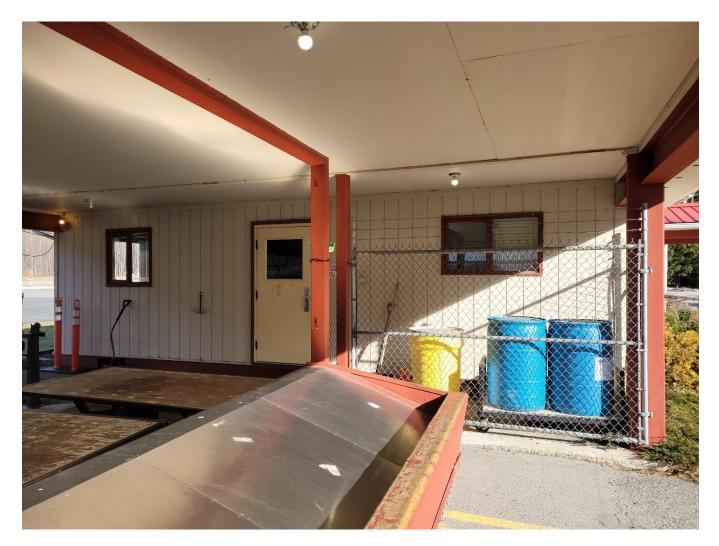
Terminal - Existing Front Entrance





Terminal – South East Entrance to Stairwell





Terminal – West Baggage Area





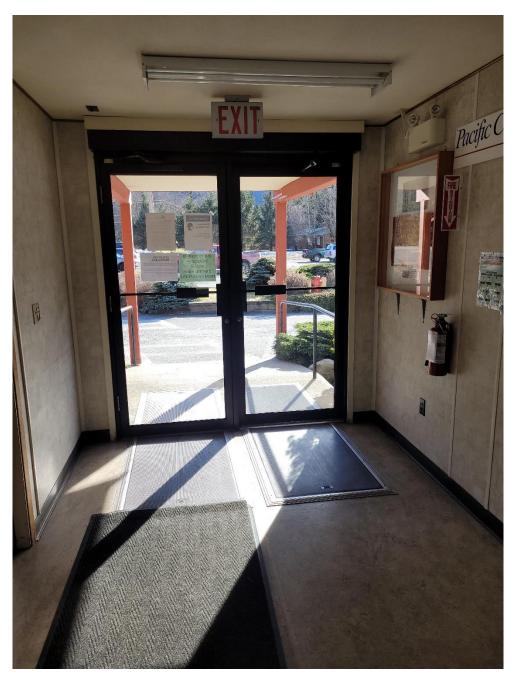
Terminal – South Airside Entrance





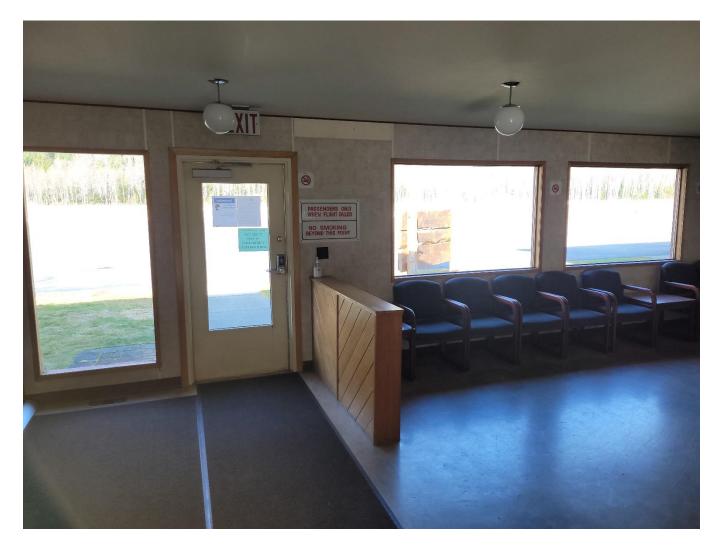
Terminal – Terminal Exterior North Side (Airside)





Terminal Interior- Front Entrance





Terminal – North Entrance/Exit and Lobby Area





Terminal – Lobby Area





Terminal – Drop Ceiling and Old Café Area





Terminal – Old Cafe Area





Terminal – Ladies Restroom and Storage Room





Terminal – Ladies Restroom





Terminal – Men's Restroom Entrance





Terminal – Men's Restroom





Terminal - Front Desk/Check-in Area

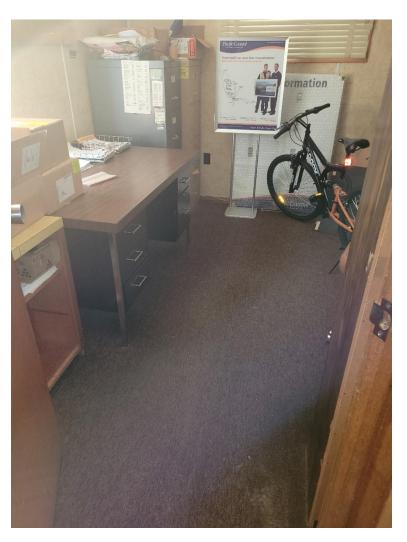




Terminal – Office 1 Area







Terminal – Office 2 Area